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Bravo Zulu and Jatayu Partnership Strengthens by Memorandum of Understanding (MoU)

Bravo Zulu Drone Defense, a division of Indrotek, today announces the elevation of its commercial partnership with Jatayu Unmanned Technologies Pvt. Ltd. Under a licensing relationship agreement, originally executed and in place since February 7th, 2023, Jatayu has been the authorized distributor and manufacturer for Bravo Zulu products in India and neighboring territories.

Building on that foundation, Bravo Zulu and Jatayu have entered into a business collaboration agreement effective since July 21st, 2025 that formalizes joint commercial pursuit of Counter-Unmanned-Aerial-Vehicle (CUAV) opportunities and establishes an equal sharing of net profits from customer contracts pursued under the collaboration. The agreement also sets out procurement, IP, compliance and commercial governance terms for the partnership.

Strategic Significance

Jataya will serve not only as Bravo Zulu's manufacturing and distribution partner in India, but, as part of Indrotek's global commercial strategy, as Indrotek's primary Middle East and North Africa (MENA) sales arm and international CUAV partner. This positioning materially strengthens Indrotek's route-to-market in two critical ways: (1) local manufacturing and integration capability in India for region-specific procurements, and (2) an expanded sales and delivery presence across MENA through Jatayu's established channels and business development teams.

The Joint Business Model between Indrotek and Jatayu will Gain Strategic Access to the Recently Announced SRMIST Drone Center of Excellence (DCoE) in Chennai

Public reporting and social updates from SRMIST indicate that the university has signed an MoU with Jatayu, which was founded by alumnus Capt. Aman Johri, who is also the newest Indrotek advisory committee member*. With this MoU, Jatayu wants to establish what is described as Asia's largest Drone Centre of Excellence at the SRM campus. This announced partnership is estimated to generate USD\$200 million worth of intellectual property and defense research over a period of five years. Per those announcements, Jatayu will play a central role in building the center. Because Jatayu is Bravo Zulu's

licensed partner and joint business collaborator, this development creates immediate, tangible upside for

Indrotek and Bravo Zulu, including:

- A premier testbed and R&D ecosystem: SRMIST's Center could provide large-scale test ranges, academic research partnerships and a stable environment for live demonstrations, trials and co-development of CUAV systems with the Indian government and commercial customers.
- Talent pipeline & training: SRMIST engagement can supply trained technical staff, researchers and operators, accelerating system integration, local certification and sustained operations in the region.
- Procurement readiness & credibility: Association with a university-backed Center of Excellence and an Indian manufacturing partner with local presence strengthens bids for government procurements and reduces perceived program risk for buyers.
- Innovation multiplier: Joint projects between Indrotek's division Bravo Zulu, Jatayu and SRMIST can create validated Project IP and rapid iteration cycles for CUAV detection/mitigation technology that both parties may commercialize under the joint IP provisions of the collaboration.



* Capt. Aman Johri is the Founder and CEO of Jatayu Unmanned Technologies Pvt. Ltd., a Mumbai-based aerospace and defense firm developing next-generation unmanned systems for the Indian Armed Forces and civil UAV industry. Jatayu also upgrades and modernizes aircraft for Indian military aviation and allied defense forces.

He is an Astronautics Engineer from Purdue University (USA) and licensed helicopter pilot, Capt. Johri is recognized as one of India's youngest and most accomplished defense innovators. He serves on multiple national policy panels with the Government of India, including FICCI, SIDM, CII, DFI, and is the youngest lifetime member of the Rotary Wing Society of India.

A TEDx speaker and selected astronaut candidate, he is currently training for funded spaceflight missions to study the upper Mesosphere, positioning him to become one of the first ten Indians and the youngest Indian to travel to space.

Capt. Johri earned his B.Tech in Aerospace Engineering from SRM University and pursued an MBA and M.S. in Astronautics Engineering at Purdue University, where he contributed to NASA satellite and rocket projects. His engineering career includes experience with Air India, Etihad Airways, Airbus, Boeing, Sikorsky, and Bell Helicopters.

His company, Jatayu, holds the distinction of being the only private defense startup to provide air defense and security cover to the Prime Minister of India and the Chief of Defense Staff, utilizing CUAV and weapons technologies developed under his leadership.

Capt. Johri has represented India at the United Nations Headquarters (New York), the Global Diplomats Forum (London), and serves as India's official representative to the Helicopter Association International (USA). In addition to his technical pursuits, he is a trained hostage rescue and crisis negotiator, licensed motorsport racer, and rifle shooter.

In 2025, Capt. Aman Johri was appointed to Indrotek's Advisory Committee, where he contributes strategic insight on international UAV policy, MENA expansion, and defense technology innovation, strengthening the company's global position in the CUAV and autonomous systems market.

Why It Matters for Investors

Partnering with Jatayu and aligning with SRMIST's Drone Centre of Excellence materially accelerates Indrotek's commercial pathway into India, the MENA region and neighboring markets. The equal business participation model ensures that Indrotek moves to market together with aligned incentives, while the licensing and investment structures give Indrotek a strong, compliant foundation for rapid fielding and procurement engagement.

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